

**Town of New Marlborough
Request for Proposal
High Bandwidth Internet Procurement**

Recommendation to the Board of Selectmen:

In its evaluation meeting of November 8, 2016, the New Marlborough Broadband Committee determined that based on its submittal to the Request for Proposal, Frontier Communications is a qualified proposer; and that Frontier's proposal earned an overall rating of Advantageous in accord with the comparative evaluation criteria. As Frontier was the sole proposer, the Broadband Committee recommends to the Board of Selectmen that the Town of New Marlborough enter into negotiations with Frontier as respects cost to the Town and other key provisions. Further, the Committee recommends that the Town engage legal counsel and select a negotiating team.