

Collins Electric

Founded 1906

Anne Marie Enoch
Town Administrator
Town of New Marlborough
PO Box 99
Mill River, MA 01244

January 4, 2016

Ms. Enoch,

Please find attached our responses to Construction and Maintenance portions of the RFI for the town of New Marlborough FTTH network.

Collins Electric has been providing electrical contracting services to Western Massachusetts for nearly 110 years, and we are proud to have worked on a few different fiber to the home projects.

Our first foray into this was the MBI Middle Mile project, which brought fiber optic connectivity to towns for municipal use.

Leverett, MA used mostly aerial fiber to the home with some buried cables as necessitated by the landscape. That system was strictly set up for internet usage, there were no amenities for cable television in that system.

The most recent system we have installed was the town of Greenfield, MA's pilot system for town-wide wireless internet, which was set up in their downtown. The fiber was installed in high voltage spaces throughout downtown.

We have a good working relationship with Holyoke Gas and Electric; for whom we are the emergency on-call contractor for fiber optic repairs. HG&E is the ISP for the town of Greenfield, and the Network Operator and Project Manager for Leverett.

Thank you for your consideration.

John Angelica
Project Manager
Collins Electric Company, Inc.
53 2nd Ave
Chicopee, MA 01020