



**COMMONWEALTH OF MASSACHUSETTS  
TOWN OF NEW MARLBOROUGH  
OFFICE OF THE BOARD OF SELECTMEN  
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Richard E Long, Chair  
Tara B White  
Mark Carson  
Board of Selectmen

**VIA TELECONFERENCING  
Minutes of the Joint Board of Selectmen and Finance Committee  
Thursday, May 20, 2021  
6:00 pm**

**Board Members Present:** Richard Long, Chair  
Mark Carson  
Tara White  
**Finance Committee:** Steven Klein, Chair  
Barbara Marchione  
Michele McAuley  
Robert Miller  
Doug Newman  
John Pshenishny  
Beth Reynolds  
**Others Present:** Mari Enoch, Town Administrator

**The meeting of the Board of Selectmen convened at 6:02 p.m.**

**The meeting of the Finance Committee remained in session from its 5:30 meeting.**

Steve Klein presented the attached FY 22 Budget presentation which is also posted on the Town website.

John Pshenishny asked to go on record in the minutes as opposing the proposed purchase of the Highway 10 Wheel Dump Truck.

Richard Long thanked Steve and the Finance Committee for the presentation. Steve thanked the Board of Selectmen for its work on the budget.

A motion was made, seconded, and so voted to adjourn the Finance Committee meeting at 6:45 pm:

Barbara Marchione-aye, Michele McAuley-aye, Robert Miller-aye, Doug Newman-aye, John Pshenishny-aye, Beth Reynolds-aye, Steve Klein, aye

A motion was made, seconded and so voted to adjourn the Board of Selectmen meeting at 6:46 pm:

Tara White-aye, Mark Carson-aye, Richard Long, aye.

Minutes approved by Board of Selectmen on June 7<sup>th</sup>, 2021

Minutes approved by Finance Committee on June 8<sup>th</sup>, 2021

# Proposed Operating and Capital Budgets

Fiscal Year 2022

May 20, 2021



Town of New Marlborough

# Highlights of FY 2021

- COVID Impacts
  - Relatively small increase in new construction added to tax base
    - May be due to worksite shutdown and/or slow assessment process
  - Dramatic decline in New Marlborough enrollment in Southern Berkshire Regional School District
    - Will produce a significant reduction in town's share of school budget, but no clear indication if the reduction is temporary or permanent
  - Federal support for some COVID related expenses via CARES Act
  - Travel for professional development was severely limited

# Developments for FY22 (July 2021-June 2022)

- Implementation of Human Resources Planning Group's recommendations
  - Increases of town salaries to bring compensation levels more in line with surrounding communities. Different levels of increase based on current of level of compensation compared to comparable positions
- Assessment of priority road rehabilitation needs by the Highway Planning working group
  - Identified major road projects over the next five year totaling over \$2.4 million
  - This analysis will be reviewed in early FY 2022 by an outside consultant prior to final recommendations
- Capital Budget Plan
  - Review of all proposed capital expenditures over next five years based on submissions from all town budgets
  - Development of funding plan for anticipated needs utilizing combination of reserve funds, stabilization fund, grant revenue and debt issuance proceeds
  - Plan indicates that less than 60% of requests can be funded with available resources
  - Plan calls for multi-year debt funded Road Improvement program. Plan reviewed by both Finance Committee and Board of Selectmen--to be submitted to voters for approval

# Proposed Budget—Principles

- Limit annual operating budget growth to proposition 2 ½ + estimated new growth in assessed value. Maintain excess capacity (unspent capacity from prior years) for extraordinary needs
- Maintain Stabilization and Reserve Fund balances at or above recommended levels
- Shift resource mix to favor capital to address substantial needs over the next five years

# Estimated Tax Capacity for FY 2022

|                           |                  |
|---------------------------|------------------|
| Prop 2 ½ Allowable Growth | \$133,228        |
| Estimated New Growth      | \$52,805         |
| Last year nonrecurring    | 0                |
| <u>Excess Capacity</u>    | <u>\$191,315</u> |
| TOTAL                     | \$377,348        |

# Town budget vs. School budget

## School Side

50% of allowable increase      \$ 93,017

FY 22 School increase      \$(171,547)

## Town Side

50% of allowable increase      \$ 93,017

FY 22 Town Operating increase      \$ 80,383

School assessment decrease not used for recurring expenses, instead funding for one-time purchases (including capital).

Figures do not include Stabilization or debt

# Proposed Budget Breakdown

## Town vs. School district

|                       | \$          | % vs. FY 2021 |
|-----------------------|-------------|---------------|
| TOTAL BUDGET          | \$6,023,001 | + 2.7%        |
| Town Operating        | \$2,931,376 | + 3.7 %       |
| Stabilization/Capital | \$305,758   | + 300 %       |
| School Assessment     | \$2,785,867 | - 5.9%        |

# Proposed Budget—Comparison to Prior Year

|                                                      |                   |
|------------------------------------------------------|-------------------|
| Town Operating Budget                                |                   |
| Increases                                            | \$ 151,807        |
| Decreases                                            | <u>(66,741)</u>   |
| <i>Net Town Operating Budget Increase/Decrease</i>   | \$ 85,066         |
| Increase is 3.0% from FY 2021                        |                   |
| School Decrease                                      | \$ (177,735)      |
| Debt Decrease                                        | \$ (3,500)        |
| Stabilization Contribution Increase                  | \$ 75,000         |
| One time appropriations increase (including capital) | <u>\$ 180,573</u> |
| <i>Net Total Budget Increase/Decrease</i>            | \$ 159,404        |
| Increase is 2.72% from FY 2021                       |                   |

## **Expense Increase Highlights: Employee-Related**

- Total increase to compensation approximately \$88,000
    - Newly formed Highway Union-five employees (in negotiations)
    - Continued Implementation of recommendations of Human Resources Study
      - COLA of 2.0%
      - Bring employees' wages within range of comparable towns for same positions
      - 20 positions received additional annual increases ranging from 1% to 2.5%
  - New positions:
    - Human Resources Director (shared with surrounding towns)
  - Additional Hours:
    - Town Administrator
    - Police Department Clerical
    - Police Training (Police Reform Bridge Academy)
  - Increased stipends to a handful of elected and appointed positions
- 
- Health Insurance budget increase \$12,565
  - Retirement Assessment increase \$12,949

# Expense Increase Highlights: Non-employee Related

|                            |          |
|----------------------------|----------|
| Transfer Station Expenses  | \$13,000 |
| Police Department Expenses | \$4,325  |
| Fire Protection            | \$2,250  |
| Group Purchasing           | \$2,120  |
| Tree Work                  | \$2,000  |

## Spending by budget category-- 2018-2022

| category                       | FY 18       | FY 19       | FY 20       | FY 21       | FY 22       |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|
|                                |             |             |             |             |             |
| General Government             | 6.0%        | 6.2%        | 6.3%        | 6.4%        | 6.8%        |
| Highway                        | 17.2%       | 17.2%       | 17.1%       | 18.0%       | 17.3%       |
| Schools                        | 53.7%       | 50.5%       | 49.3%       | 50.7%       | 46.3%       |
| Culture and Recreation         | 2.0%        | 2.0%        | 2.3%        | 2.1%        | 2.1%        |
| Protection, Persons & Property | 6.2%        | 6.9%        | 7.7%        | 8.3%        | 8.6%        |
| Health & Human Services        | 1.9%        | 2.1%        | 2.2%        | 2.4%        | 2.6%        |
| Debt/Stabilization/Capital     | 3.9%        | 6.2%        | 6.7%        | 3.2%        | 6.8%        |
| Unclassified                   | 9.0%        | 9.2%        | 9.0%        | 9.1%        | 9.4%        |
| TOTAL BUDGET                   | \$5,609,249 | \$5,633,848 | \$5,821,380 | \$5,863,597 | \$6,023,001 |
| Increase v. Prior Year         | 5.7%        | 0.4%        | 3.3%        | 0.5%        | 3.0%        |
|                                |             |             |             |             |             |
| Tax Rate                       |             |             |             |             |             |
| (per\$1000/assessed valuation) | \$10.45     | \$10.34     | \$10.31     | \$9.94      | TBD         |
| Increase v. Prior Year         | 6.6%        | (1.0%)      | (0.3%)      | (3.5%)      |             |

# School Budget: Historical Share and % of Total Town Budget

|                  | FY 2018   | FY 2019   | FY 2020   | FY 2021   | FY 2022   |
|------------------|-----------|-----------|-----------|-----------|-----------|
| NM % of Budget   | 22.8      | 20.9      | 20.6      | 20.8      | 19.6      |
| NM Assessment    | 3,143,681 | 2,841,455 | 2,865,680 | 2,963,602 | 2,785,867 |
| % of Town Budget | 50.9      | 50.4      | 49.2      | 50.7      | 46.3      |

Unprecedented decrease in New Marlborough's share of school district budget cannot be counted on to recur. "Savings" has been used for one-time expenditures and savings for future capital needs

# School District Budget: Total and Town Share

## Total five town school assessment

Operating and Transportation

\$ 13,674,203

Capital

\$ 281,688

Subtotal

\$ 13,955,891

Roof/Boiler Bond

\$ 284,209

\$ 14,240,100

## New Marlborough assessment

Operating and Transportation

\$ 2,675,158

Capital

\$ 55,108

Subtotal

\$ 2,730,266

Roof/Boiler Bond

\$ 55,601

\$ 2,785,867

# Debt Service Schedule

|                                                                              | FY 2021        | FY 2022        | FY 2023        | FY 2024        | FY 2025        |
|------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Fire Truck (2025)                                                            | 68,200         | 66,000         | 63,800         | 61,600         | 59,400         |
| Grader (2029)                                                                | 44,200         | 42,900         | 41,600         | 40,300         | 39,000         |
| School Roof/Boiler*<br>(2032)                                                | 61,789         | 55,605         | 80,000*        | 80,000*        | 80,000*        |
| <b>TOTAL</b>                                                                 | <b>174,189</b> | <b>164,505</b> | <b>185,400</b> | <b>181,900</b> | <b>178,400</b> |
| *School Roof/Boiler amounts estimated after FY 2022 based on previous levels |                |                |                |                |                |

# Outlook for the Future

## Capital Expenses:

- Roads/Culverts – 5 year road plan developed by Highway Planning Working Group, to be reviewed by outside highways consultants. Estimated cost over \$2.4 million
- Town Hall – Renovations for ADA Compliance--initial estimates will require further review
- Other Capital – Equipment purchases for highways, fire and emergency services
- Broadband – \$62,500 per year for 15 years, to be somewhat offset by solar PILOT payments

Total estimated capital needs over next five years total over \$9 million

Town does not have sufficient resources to fund all needs

Road program will require authorization for substantial multi-year bond financing program. To be presented to the town for approval

# Proposed Reserves

|                                |             |
|--------------------------------|-------------|
| Stabilization                  | \$942,826   |
| Certified Free Cash            | \$397,039   |
| Total Reserves                 | \$1,339,865 |
| Reserve @ 10% of Town Revenues | \$626,626   |
| Available for Use              | \$713,239   |

|                       |            |
|-----------------------|------------|
| Stabilization         | \$ 942,826 |
| Proposed Expenditures | \$ 295,000 |
| Proposed Additions    | \$ 150,000 |
| Post ATM Balance      | \$ 797,826 |

|                       |           |
|-----------------------|-----------|
| Free Cash             | \$397,039 |
| Proposed Expenditures | \$75,000  |
| Post ATM Balance      | \$322,039 |

## Proposed Free Cash Expenditures

|                            |                  |
|----------------------------|------------------|
| Certified Free Cash        | \$ 397,039       |
| Highway Tractor with Mower | <u>\$ 75,000</u> |
| Balance                    | \$ 322,039       |

# Proposed Stabilization Expenditures and Additions

|                                     |                   |
|-------------------------------------|-------------------|
| Stabilization Fund--opening Balance | \$ 942,826        |
| Spend--Highway 10 Wheel Dump Truck  | \$ 295,000        |
| Raise and Appropriate               | <u>\$ 150,000</u> |
| Stabilization Fund--closing balance | \$ 797,826        |

# Fiscal Year 2022 Presentation

Questions, comments and discussion

